

HOW WESTERN DENTAL CUT WASTE COSTS BY 20% AND IMPROVED COMPLIANCE ACROSS 200+ SITES

Western Dental, one of the largest dental care providers in the U.S., was expanding fast—but rising medical waste costs, inconsistent service, and mounting regulatory pressure exposed cracks in their waste management program. That's when they turned to MedPro Disposal for a smarter, scalable solution.





KEY RESULTS – DELIVERED IN WEEKS





20% Reduction in regulated medical waste disposal costs

60-Day rollout of a fully audit-ready compliance program



Improved and faster coordination across 200+ sites



15% Less waste and cost with data-driven pickup scheduling



Stronger position during a California DA investigation

Scaling operations without sacrificing compliance or cost control is no easy task.

THE CHALLENGES

- 15% year-over-year increase in medical waste costs
- Frequent missed pickups and vendor miscommunication
- An urgent compliance review triggered by the California DA

THE SOLUTIONS

- Single-vendor consolidation across all locations = 20% savings
- Data-backed pickup schedules to reduce over-servicing and waste
- 60-Day rollout of standardized DA-compliant protocols

DON'T WAIT for an Audit to Reveal the Gaps

Whether you operate 5 sites or 500, MedPro builds customized programs that **save you money, reduce risk,** and **streamline operations.**

OUR 3-STEP OPTIMIZATION PROCESS

SITE-LEVEL AUDIT

Identify gaps in service frequency, documentation, and vendor performance.

CUSTOM PROGRAM ROLLOUT

Align all locations under a single, scalable service and compliance framework.

Z ONGOING MONITORING & OPTIMIZATION

Reduce excess pickups, stay compliant, and control costs long term.