



Subject: Introduction to Cost-Effective Medical Waste Service Provider

Body:

Hi [Client Name],

As your (partner) representative, I'm always looking for ways to bring added value to your practice. That's why I wanted to introduce you to (Partner)'s exclusive medical waste disposal and compliance partner, MedPro Disposal.

MedPro Disposal services 40,000+ healthcare providers nationwide. On average, they save healthcare providers 30% against their previous spend... while providing an improved client service experience:

- 99% on time pick up rate
- 97% client retention rate
- Dedicated client support and POCs + Client Portal for inquiries

Would there be a good time to schedule a brief introduction with them? They are offering our clients a no obligation quote, which you can use to compare rates with your current provider. They also have several programs in place for clients who are stuck in a contract, should they consider transitioning.

Let me know if you have any questions, I've attached more information on their offering and capabilities as well.

Regards,



Subject: Introduction to Alternative Enterprise Medical Waste Service Provider

Body:

Hi (Name),

I wanted to introduce you to (Partner's) exclusive medical waste disposal and compliance partner, **MedPro Disposal**.

MedPro Disposal services 40,000+ healthcare providers nationwide, and they have the infrastructure to service large-scale healthcare providers, which include Humana, Western Dental, One Medical, and many more. On average, they save healthcare providers 30% against their previous spend... while providing an improved client service experience:

- 99% on time pick up rate
- 97% client retention rate
- Curated Client Portal and Dedicated Team – Custom built to (Client) operational structure
- Consolidated Management/Contract for Medical Waste Needs

Would there be a good time to schedule a brief introduction with them? They can provide the team with a no obligation quote, which you can at least use to compare rates with your current provider. They also have several programs in place for clients who are stuck in a contract, should they consider transitioning.

Let me know if you have any questions. I've attached more information on their offering and capabilities as well.

Regards,